

V797P-4288B



The Department of Veterans Affairs
Federal Supply Service
Authorized Federal Supply Schedule Price List
RFP 797-FSS-99-0025-R6

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage is: GSAAAdvantage.gov.

Medical Equipment and Supplies
FSC Group 65, Part II, Section A
FSC Class:
Contract Number: V797P-4288B

For more information on ordering Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period	May 15, 2010 through May 14, 2015
Contractor	Name Beatty Marketing and Sales, LLC Address 17371 NE 67 th CT #A-12 Redmond, WA 98052 Phone # 425 895 1656 Fax # 425 895 1657 http://www.beattymarketingandsales.com Jayson@beattymarketingandsales.com
Contract Administration Source	NA
Business Size	Small
Tax Identification Number (TIN)	91-1932489

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CUSTOMER INFORMATION:

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

A-5, A-20C, A-25D, A-25E, A-79

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

SIN	Product Number	Description	Unit Of Measure	FSS Net Price
A-5	123101	Dr. Don's Arm Suspension Kit*	1 CA - 10 items	277.83
A-5	051724	Dr. Don's Arm Suspension Kit – Montana*	1 CA - 10 items	384.00
A-5	092201	Dr. Don's Arm Suspension Kit - Northern*	1 CA - 10 items	339.90
A-5	100401	Jessie Arm Suspension Kit*	1 CA - 10 items	300.70
A-5	041501	Smoot Ankle Distraction Foot Strap*	1 CA - 10 items	232.16
A-20C	032401	Green Genie Suture Passer *	1 PK - 5 items	141.79
A-20C	022701	Hoffee Blue Lasso Suture Retriever *	1 PK - 5 items	206.03
A-25D	020801	Dr. Don's Arm Canoe *	1 CA - 5 items	286.93
A-25D	030901	Foam Wedge*	1 CA - 24 items	188.44
A-25D	111801	Heather Post-op Arm Elevating Pillow*	1 CA - 8 items	271.05
A-25D	101400	Lateral Positioner Pad Set *	1 CA - 15 items	256.78
A-25D	051001	Montreal Hip Positioner*	1 CA - 16 items	258.86
A-25D	021501	Erin Mask*	1 CA - 10 items	188.00
A-25E	061101	DeMayo Hip Positioner*	1 CA - 10 items	225.32
A-25E	112001	Hermanator Knee Positioning Pad*	1 CA - 10 items	245.02
A-25E	012802	McGuire Hip Pad Set*	1 CA - 15 items	310.80
A-79	081602	HDR Perineal Prostate Brachytherapy Mattress*	EA	409.54
A-79	062701	Leg Comfort Pad*	1 CA - 12 items	181.00

*Item available for expedited delivery

2. Maximum order.
No Maximum
3. Minimum order.
No minimum
4. Geographic coverage (delivery area).
FOB Destination to the 48 states, the District of Columbia and Point of Exportation to AK, HI and Puerto Rico.
5. Point(s) of production (city, county, and State or foreign country).
Redmond, Washington



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6. Discount from list prices or statement of net price.
Beatty Marketing & Sales, LLC offers the Government upfront basic discounts that range from 2% up to 20% off the commercial list price for product services offered under SIN A-5, A-20c, A25, and A79. Prices shown herein are NET
7. Quantity discounts.
Beatty Marketing & Sales, LLC offers the Government an additional 2% off when ordering two or more units at the same time and shipping at the same time and location.
8. Payment terms.
Beatty Marketing & Sales, LLC offers 1% Net 10 Days, Net 30 day terms.
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold.
Yes, purchase cards are accepted up to the micro-purchase threshold.
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.
Yes, purchase cards are accepted above to the micro-purchase threshold.
10. Foreign items (list items by country of origin).
None
- 11a. Time of delivery. (Contractor insert number of days.)
Beatty Marketing & Sales, LLC offers delivery time within 15 days after receipt of order (ARO).
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.
Items available for expedited delivery are noted in this price list.
Beatty Marketing & Sales, LLC offers to provide expedited delivery within 2 days ARO. Ordering facilities to pay only the difference between normal and expedited shipping charges for product shipments over one pound.
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.
Overnight and 2-day delivery are available. Ordering facilities to pay only the difference between normal and expedited shipping charges for product shipments over one pound.



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- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.

When the FSS contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged to contact Beatty Marketing and Sales, LLC for the purpose of obtaining accelerated delivery terms. The contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery acceptable to the ordering agency, and order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. F.o.b. point(s).

Beatty Marketing & Sales, LLC offers to provide FOB Destination to the 48 states, the District of Columbia and Point of Exportation to AK, HI and Puerto Rico.

- 13a. Ordering address(es).

Same as Contractor Address

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules). Contractor is to simply include this statement as item 13b.

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage

14. Payment address(es).

Same as Contractor Address

15. Warranty provision.

Beatty Marketing & Sales (BMS) warrants its products to be free of defects in materials and workmanship under normal use. For Single Use Items, the length of warranty is one (1) year from the date of purchase or through the first use, whichever is sooner. At no cost to the client, BMS will repair or replace any defective item or part covered under the warranty that is returned to us within the warranty period. Products that have been damaged by the client are excluded from this warranty.

Return Goods Policy.

Beatty Marketing & Sales (BMS) offers a full refund for unused, unopened and resalable products returned within sixty (60) days of purchase, without a restocking fee. Shipping and handling of the returned products is the responsibility of the purchaser. No return

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authorized number is required. For any and all items shipped in error by BMS, BMS will pay all freight charges associated with returning the items.

16. Export packing charges, if applicable.
Not applicable
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).
None
18. Terms and conditions of rental, maintenance, and repair (if applicable).
Not applicable
19. Terms and conditions of installation (if applicable).
Not applicable
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).
Not applicable
- 20a. Terms and conditions for any other services (if applicable)
Not applicable
21. List of service and distribution points (if applicable).
Not applicable
22. List of participating dealers (if applicable).
Not applicable
23. Preventive maintenance (if applicable).
Not applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).
Not applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not applicable
25. Data Universal Number System (DUNS) number.
068059448
26. Notification regarding registration in Central Contractor Registration (CCR) database.

Registration valid until 4/21/2012. Cage Code: 56PC3